



Q. What is your job title?

A. Senior Development Broker

Q. Briefly explain what your job entails.

A. Developing of New Business and maintaining relationships of key clients & introducers

Q. What was your study route (Further Education, Higher Education, professional qualifications)?

A. AS Levels (Year 12) then into Heritage where I am now.

Q. What were your favourite subjects at school and do you think they have helped in your chosen career? Are there any other subjects that have helped you?

A. PE , ICT and to be honest they had no bearing on my Career path. As I left school not knowing what I wanted to do.

Q. What do you like best about your job?

A. The travel and engagement with new, current clients and the winning business element.

Q. Do you have the opportunity to study through your work? If so, what are you/have you been studying/studied?

A. Yes I obtained The Certificate in insurance some years ago and have the option to work towards the diploma.

Q. Would you recommend a career in the finance industry in Guernsey to young people, and why?

A. Yes because such a thriving large industry which enables you to live and work in Guernsey, compare this to the commuting of London etc its such a different environment. With many

Guernsey companies having offices worldwide you are always likely to get the opportunity to travel with work anyway.

Q. What is your advice to school leavers?

A. Don't underestimate the need to continue learning when you leave school, whatever industry you go into you will be constantly learning and developing even if this isn't in an exam environment.